



Exceptional Performance at an Unexpected Price!

Dear Valuable Current & Potential Customer's:

April, 2017

Thank you all for making the first quarter of 2017 a good one for L.K. Machinery. Through your purchases we were able to move many machines from stock including our HT630 Horizontal Machining Centers and MV1680 Fixed "single or dual sided" Table Vertical Machining Centers.

We have also added several dealers to our team and wish them all the best. Along with additional representation, the following are a few things we would like you to know.

1. **LK Machinery Turn Key & Automation:** Because of our experience in die casting industry, we are very familiar with robotics and robot tending. With new interactive robotics coming of age, L.K. Machinery is in the process of setting up an automated cell that will be on display in our Edinburgh, Indiana plant. We expect this project to come on line later this year. It will incorporate many of our mills as well as fixturing and robotics. We will be sure to keep you updated as we progress and hour input is welcomed.

2. **LK Machinery TC series:** We have had tremendous success with our LK Machinery TC "Drill/Tap/Mill" Center series as it is the most reliable machine in our offering. We know many of our features meet and exceed that of our competitors. We have found our unbelievably low price has caused some buyers to be skeptical but once adding the machine to their manufacturing floor they find our machine incredibly productive & valuable to their future operations.

3. **LK Machinery Brochures:** Brochures, both flyer and electronic flyers are available. One of our team members would be please to deliver our materials to you personally. We are here to move high quality machinery into your facility, whether you are a small one person shop or full production building.

4. **LK Machinery vs the Competition:** We face it head on in our "Comparison" literature, so ask us to help you do a line by line comparison. As the somewhat "new guys" in this market, we understand we must do something to gain your attention. A portion of any market is driven by price. Our "best deals and best customers" are still with us as they have done the homework and compared our machinery to Haas, Kitamura, Mori Seiki and others. Ones they see what we offer and compare "**all standard information, price and specs**" we tend to turn heads. We know you'll be excited about how we stack up to our competition. We don't chase the "we have parts and service is your fingertips", as our goal is to have uptime over downtime! Price is only relative when we compare the issues that face all manufacturing facilities.

5. **LK Machinery Offers Unique machines:** Shop owners and managers are consumed daily by business demands. Walking into any shop as a salesman we are often seen as a distraction but, we have something "unique" and "interesting" to show you, so please welcome us, if only for a few minutes, into your facility for a short visit. I assure you we will come back with a full presentation one you have met one of the team and seen the basic literature. L.K. Machinery makes several unique models that do get "attention" and will even win you over. Please consider the following:

- a. The L.K. series of fixed table machines (i.e. TC1200, MV1680 and the Mill Master line) offer advantages in table load, performance and accessory cable management that traditional designs can't.
- b. The TC series is the lowest price, full 3 axis drill-tap machine on the market! With all three ball screws supported at both ends, we are also the best built.



L.K. MACHINERY, INC.

Exceptional Performance at an Unexpected Price!

c. The HT series is the heaviest and most rigid horizontal machining center available. With unique Box-in-Box construction unheard of in the industry. Check out the spindle housing casting and you'll see what we mean.

d. The MV series performs as well as any Japanese built mill, at a price that beats just about everyone, including and especially, HAAS!

e. The Mill Master series offers a machine that can be used to make one piece or be easily automated for almost any high volume application.

L.K. literally has the "greatest show on earth" and you, if nothing else, will be entertained!

6. **NEW MODEL:** L.K. is produce to introduce our New VM-2. The price and speck of this machine offers a great alternative for the needs of any job or production shop. Please visit the drop box for a detailed quote.

Overall business is returning (hopefully to record levels)! Please consider offering L.K. Machinery to your customers and potential customers as a unique, cost effective solution for both Job Shop and Production needs.

Best regard,

Automatics & Machinery
150 Martin St
Longmont, CO 80501
303-6541-6545
www.automatics.com

and,

Joe Cartier
Director of Sales
L.K. Machinery Inc.